

LETTER FROM OUR PRESIDENT & CEO

Dear Friends,

Thank you for making 2018 a year of impact, growth, and innovation at Girls Inc. of Jacksonville! With your support, over 750 girls in Duval County participated in programs that inspired them to be Strong, Smart & Bold, or healthy, educated and able to be independent as adults. Thanks to the generosity of the SunTrust Foundation, we added high school programming as a new initiative so that girls have a pipeline of age and developmentally appropriate programming from grades K – 12. We also received grant funding from The Women's Giving Alliance that has allowed us to provide mentoring programs to girls in grades 4-8 to support their academic and life success.

We continue to work collaboratively with our parents, community partners, volunteers, donors, and foundations, to achieve our vision of helping break female generational poverty cycles in NE Florida. The way we do this is to ensure girls 1) read on-time at grade level, 2) avoid the risky behaviors that can detour them from coming to school and staying in school, and finally, 3) make good grades so they can make on-time grade, middle, and high school transitions to the workplace, college or a vocational school.

As an organization we continue to be committed to reaching the girls in NE Florida who need us the most and to achieving positive outcomes from the girls we serve. We believe that measuring outcomes is critical to having game-changing and lasting impact for girls. In 2018, GIJ participated in a network-wide Strong, Smart, and Bold Outcomes Measurement Survey. This survey documented the difference a high-quality Girl Inc. Experience can make in girls' lives. Through this outcomes work, we know the following: **Girls are STRONG.** They are in charge of their health and possess the knowledge, skills, and attitudes to develop and sustain healthy lifestyles. **Girls are SMART.** They are academically engaged, and they connect academics to life experiences, opportunities, and careers. **Girls are BOLD.** They are physically as well as socially and emotionally intelligent and they display strong character and confidence characteristics that result in their ability to lead independent, productive, and fulfilling lives.

We are excited to share some of our girls' stories and program data from our 2018-2019 fiscal year in this annual report which YOU helped us achieve! It is through your investment, combined with our girls' and staffs' hard work and determination, which makes these outcomes possible. In the years ahead, GJJ will continue to grow its high impact programs that relate to the known challenges for girls in NE Florida. We will also chart a strategic course that will allow us to reach new girls and communities in Health Zones 1 and 2 within Duval County where the poverty is the highest and the need for our program services is the greatest. Finally, we will continue to be good stewards of your financial support, directing 84 cents of every dollar received to program delivery.

I invite you to continue to be a Champion for Girls and of this exciting work, both now and in the future, as investors, partners, volunteers, and advocates for girls' rights and abilities.

On behalf of the staff and the Board of Directors, thank you for believing like we do that all girls deserve to grow up STRONG, SMART & BOLD, or healthy, educated and independent.

In gratitude,

Robin Rose, Ph.D. President & CEO

GIRLS INC. GIRLS' BILL OF RIGHTS





BE THEMSELVES
AND TO RESIST GENDER
STEREOTYPES

GIRLS HAVE THE RIGHT TO

EXPRESS THEMSELVES WITH ORIGINALITY AND ENTHUSIASM.

GIRLS HAVE THE RIGHT TO

TAKE RISKS, TO STRIVE FREELY, AND TO TAKE PRIDE IN SUCCESS.

GIRLS HAVE THE RIGHT TO

ACCEPT AND APPRECIATE THEIR BODIES.

GIRLS HAVE THE RIGHT TO

HAVE CONFIDENCE IN THEMSELVES AND BE SAFE IN THE WORLD.

GIRLS HAVE THE RIGHT TO

PREPARE FOR INTERESTING WORK AND ECONOMIC INDEPENDENCE.

WITH YOU IN HER CORNER,
SHE WILL SUCCEED



SHE IS STRONG

The Girls Inc. Experience consists of an environment, people and programming that together, empower girls with the tools they need to succeed in life. It is the totality of what we provide girls that makes us unique among other girl serving organizations.

Our middle school girls had 30% fewer behavior referrals and incidents than girls not in GIJ programming



"I used to have a bad temper and never knew how to control it. But the two years that I have been in Girls Inc. programming have showed me ways to express my feelings without anger."

- Makayla, 13



SHE IS SMART

Girls Inc. of Jacksonville provides a pro-girl and all-girl environment that is physically, mentally, socially and emotionally safe. In this environment girls are safe to try on new skills, behaviors, and attitudes, to fail, and to learn from their mistakes. This environment confirms that girls can succeed and can accomplish their dreams, goals and highest aspirations. This environment also teaches that girls deserve to be taken seriously for the people they are now, and for the women they will become.

99% of girls in our elementary program made on-time grade advancements



96% of our girls were able to read at grade level by 3rd grade

"My favorite thing in Girls Inc. is reading. We get to read about black women who are STRONG, SMART & BOLD!"

- Kiyelle, 10



SHE IS BOLD

Girls Inc. of Jacksonville provides trusting, mentoring relationships from experienced adult staff and volunteers who are trained in an approach that is grounded in a belief in girls' rights and abilities.

98% of middle school girls identified and developed positive values and attitudes about sex, sexuality, and age-appropriate healthy relationships, including romantic relationships

97% of our middle school girls increased their knowledge about substance abuse and potential effects

"My favorite thing that I learned is how to be in a healthy relationship. This has changed my life course."

- Shaniyah, 11



PROGRAMMING

Girls Inc. of Jacksonville provides holistic, compensatory and intentional programming that is focused on girls' age and developmentally appropriate needs. Girls have exposure to a wide variety of experiences and options that they might not have without being in our programs.

725
GIRLS
SERVED

- 80 girls, ages 11 to 14, participated in our mentoring program
- We provided 425 hours of mentoring

162,840 hours of Girls Inc. curriculum delivered



- Biscayne Elementary
- Fort Caroline Elementary
- Parkwood Heights Elementary
- Spring Park Elementary
- Young Men's and Women's Leadership
 Academy at Eugene Butler Middle School





STAFF & BOARD

BETWEEN JULY 1, 2018 AND JUNE 30, 2019

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Lavender Morrison Program Director

Julia Ramer Community Relations & Volunteer Coordinator

Kaitlyn Lee Administrative & Program Facilitator

Pamela Young
Data Coordinator

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Durene McCarty
Fort Caroline Site Manager

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Parkwood Heights Site Manager

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Constance Dandridge Elementary Program Facilitator

lisa Howell Elementary Program Facilitator

Ketsia Lima Elementary Program Facilitator

Michelle Mitchell Elementary Program Facilitator

Cindy Northwood Elementary Program Facilitator

Carly Poole Elementary Program Facilitator

Alexis Small Elementary Program Facilitator

Destiny Redding
Elementary Program
Facilitator

Jasmine Roberts Elementary Program Facilitator

Huyana Phour Intern

Julia Ramer Intern



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BETWEEN JULY 1, 2018 AND JUNE 30, 2019

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CHAMPIONS FOR GIRLS INDIVIDUAL AND CORPORATE DONORS

*GIFTS MADE BETWEEN JULY 1, 2018 AND JUNE 30, 2019

When you are a Champion for Girls, you invest in creating the Girls Inc. Experience, an Experience that is intensive, distinctive, and transformational. By providing a whole-girl approach that is grounded in the belief that girls are born with rights and abilities, the Girls Inc. Experience equips girls to navigate gender, economic, and social barriers and grow into healthy, educated, and independent adults.

The Jaguars Foundation

Micheal J. Ward

Publix Super Markets Charities

Dillard's

Baptist Health

Adams and Reese LLP

Damon Olinto Sr.

Women's Giving Alliance

Harden & Associates

Tonya Ray Bailey

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Bono's Pit Bar-B-Q

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Kaajal Rijsinghani

Michelle Rodriguez

Susan Schantz

John and Janet Wilbanks

CHAMPIONS FOR GIRLS INDIVIDUAL AND CORPORATE DONORS (CONT.)

*GIFTS MADE BETWEEN JULY 1, 2018 AND JUNE 30, 2019

GIFTS OF \$100 - \$249

Carmina Aladan Laura T. Beran Allison Bovee Sarah J. Campbell

The Hurst Company, CPA's Ashley Marinella

BBVA Compass Michelle Braun Melanie Bright Robin Davis Megan Denk Meg Folds Dawn Francis Olivia Frick

Network for Good

Alex Griffin

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GIFTS UP TO \$99

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Ruby Newman

June Paula

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Elizabeth Reilly

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Terry Stephenson

Minyone Steward

Danielle Stumpff

Christina Summerell

Ashley Thibedeau

Kevin Tuck

Kaitlyn Weatherly

Bank of America Charitable

Foundation

GRANT & FOUNDATION FUNDERS

GRANTS \$75,000+

Kids Hope Alliance

SunTrust Foundation

United Way of NE Florida

Women's Giving Alliance

GRANTS \$50.000 - \$74.999

Girls Inc. National

GRANTS \$20.000 - \$40.000

The Lucy Gooding Charitable Foundation National Literacy Project

GRANTS \$5,000 - \$10,000

Cascone Family Foundation

Edna Sproull Williams Foundation

PGA Tour. Inc.

Synovus Bank of Jacksonville

GRANTS UP TO \$4 000

Deerwood Rotary Charities

The Gooding-Bell Endowment

Florida Blue Foundation

The Ounce of Prevention Fund



COMMUNITY PARTNERS

AAUW

Tim Tebow Foundation

Jacksonville Jaguars Foundation

Tree Hill

Common Threads

Sally Robotics

Jacksonville Public Library

Hero Bakers

Florida Ballet

Donovin Darius Foundation

Baptist Medical Center South

U.S. Navy

Wolfson's Children's Hospital

University of North Florida

Junior Achievement

First Coast Girls' Initiative

Theatre Works Jacksonville

Hope at Hand

BDO

Rethreaded

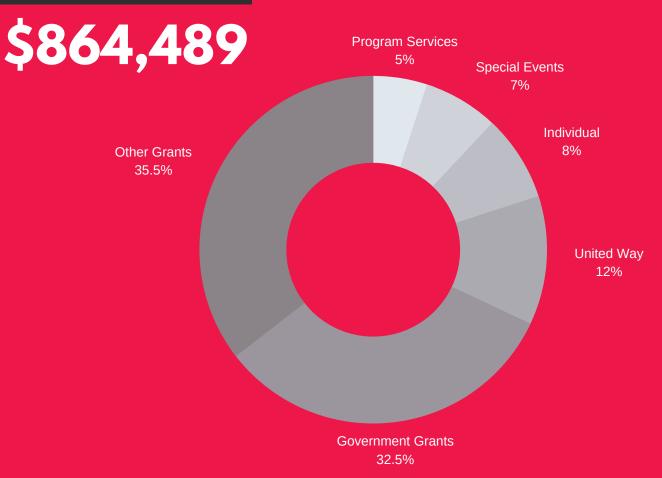
Generation W

Museum of Science and History(MOSH)

Three Hearts Dance

WJCT

REVENUE





Program Services 84%

FINANCIAL STATEMENTS

2018 - 2019

ASSETS

Cash and cash equivalents	\$147,129
Contributions receivable	\$23,496
Prepaid expenses	\$7,463
Property & equipment (net)	\$30,429
Other assets	\$2,800
	\$211,317

LIABILITIES

CURRENT LIABILITIES

Line of credit	\$45,722
Current maturities of capital leases payable	\$7,401
Accounts Payable	\$700
Accrued expenses	\$35,584

NONCURRENT LIABILITIES

Long-term capital leases payable	\$18,505
	\$107,912

Without donor restrictions	\$79,909
With donor restrictions	\$23,496
	\$103.405



"At Girls Inc. I always feel accepted and that I can make a difference." - Nataisha. 12



girls

"I learned how to communicate with others more and I became more involved in school activities." - Joyce, 10



"I'll never forget how Girls Inc. helped me through hard times and put me back on my feet." - Latia, 11



"One thing I'll always remember about Girls Inc. is that I get to freely share how I feel without anyone judging me." - Kay'Dee, 13



"Girls Inc. positively impacted my life by showing me how to connect through sisterhood and to express my feelings in different ways."

- Nyasia, 13



"Girls Inc. taught me to love myself and be myself. This changed my life because it boosted my self-esteem and confidence."

- Shalivia, 13

lam Strong, Smart 8 Bo 0



of Jacksonville

www.girlsincjax.org

Follow us on social media





👩 💟 @GirlsIncJax

100 Festival Park Ave Jacksonville, FL 32202 (904)731-9933