



# ANNUAL REPORT

OUR IMPACT IN 2016

**girls**  
**inc.**

of Jacksonville

# LETTER FROM OUR CEO

Dear Friends and Supporters,

Thank you for a great year of inspiring girls to be Strong, Smart and Bold at Girls Inc. of Jacksonville! Through research-based, innovative programs and diverse partnerships, girls have many opportunities to learn new skills, try on new behaviors, make healthy decisions, boldly face any challenge, and most importantly, to thrive.

Girls Inc. is committed to breaking cycles of female poverty and welfare by creating positive change for girls through our unique approach that is focused on the “whole girl,” and on identifying and nurturing her inherent strengths. Throughout this report you will learn more about *The Girls Inc. Experience*, our Value Proposition, and the three elements that contribute to girls’ success: people, programming and environment.

Fiscal year 2016 was a year of tremendous growth for GIJ. We added 4<sup>th</sup> and 5<sup>th</sup> grade programming to our existing K-3 and 6-8 grade program services which allows us to now serve girls in grades K-8. We are proud to say that we served over 1,100 girls with high-impact programming! We also grew our revenue by 16%, launched our new mentoring program for sixty 4<sup>th</sup>-8<sup>th</sup> grade girls, had our first National Merit Scholarship award recipient and first annual Women of Vision Celebration Luncheon.

Though numbers are important, they only tell part of our success story. The most important narratives come from the girls themselves. Girls like Angelina, our first 8<sup>th</sup> grade National Merit Scholarship award recipient, who competed with hundreds of other eighth grade girls at 85 Girls Inc. affiliates in the United States and Canada and won one of the 10 college scholarships that were awarded by our national organization. Girls like Amber, who are inspired by their experiences through our healthy living programs to go to college and become a nurse. Their stories provide a more personalized look at the success we are having and the work that is taking place at GIJ every day.

We could not achieve success without the community of funders, donors, and volunteers who make these stories – and all of our work – possible. We are so grateful to you and for you! Like us, you believe that ALL girls deserve to grow up healthy, educated and independent. With you in her corner, more girls will.

In gratitude,

Robin Rose, Ph.D.  
Chief Executive Officer



# OUR WORK

The Girls Inc. Experience consists of an ***environment, people and programming*** that together, empower girls with the tools to succeed. It is the totality of what we provide girls and what happens when girls participate in Girls Inc. of Jacksonville programming. It is our ***secret sauce***, and what makes us unique among other youth serving organizations.



**WITH YOU IN HER CORNER,  
SHE WILL BE THE AUTHOR OF HER FUTURE**





**WITH YOU IN HER CORNER,  
SHE WILL ACHIEVE HER DREAMS**

## **ENVIRONMENT**

Girls Inc. of Jacksonville provides a pro-girl and all-girl environment that is physically, mentally, socially and emotionally safe. In this environment girls are safe to try on new skills, behaviors, and attitudes, to fail, and to learn from their mistakes. This environment confirms that girls can succeed and can accomplish their dreams, goals and highest aspirations. This environment also teaches that girls deserve to be taken seriously for the persons they are now, and for the women they will become.



# PEOPLE

Girls Inc. of Jacksonville provides trusting, mentoring relationships from experienced adult staff and volunteers who are trained in an approach that is grounded in a belief in girls' rights and abilities.



**WITH YOU IN HER CORNER,  
SHE WILL OVERCOME ANY BARRIER**



**WITH YOU IN HER CORNER,  
SHE WILL GO TO COLLEGE**

# PROGRAMMING

Girls Inc. of Jacksonville provides holistic, compensatory and intentional programming that is focused on girls' age and developmentally appropriate needs. Girls have exposure to a wide variety of experiences and options that they might not have without being in our programs.

## **Important elements of programming include:**

- Relevant, field-tested and research-based curricula that address the holistic needs of girls, and builds important knowledge, skills and attitudes to enable girls to be competent, confident, and prepared individuals and adult women.
- Girl-centered, motivational, intentional, and interactive activities that develop and promote girls' strengths and abilities.
- Sustained exposure to programming and connection to a girl over time to increase positive outcomes, and to reduce the potential for risky behaviors and negative lifestyle choices.



# 2016 IMPACT



**1,100 girls  
served**



**557 hours of  
mentoring for  
girls ages  
11-14**



**10 school partners:  
Arlington Heights,  
Biscayne, Fort Caroline,  
Global Outreach, KIPP  
Impact Middle School,  
Parkwood Heights,  
Spring Park, School Of  
Success, Young  
Womens Leadership  
Academy**



**168,124 total  
hours of  
Girls Inc.  
curriculum  
delivered**



**60 girls, ages  
11-14 enrolled  
in our mentor  
program**

# 2016 IMPACT



**95%** of our girls have increased their knowledge about substance abuse and potential effects

**95%** of our girls were able to read at grade level by 3rd grade



**98%** of girls in our elementary program made on-time grade advancements



**90%** of girls have identified and developed positive values and attitudes about sex, sexuality, and age-appropriate healthy relationships, including romantic relationships



**96%** of our girls self-reported gender and body satisfaction





# Our People

## Staff

Monique Arnold  
Site Manager & Facilitator

Tanika Blue  
Facilitator

Glovita Dear  
Project Coordinator

Patrell Devoux  
Elementary Program manager

Nyjah England  
Facilitator

Rachel Evans  
Elementary Program manager

Juanita Forman Lee  
Middle School Program Manager

Stephanie Harden  
Facilitator

Anna Clairia Hodges  
Facilitator

Alexis Howard  
Facilitator

Kennedi McDonald  
Facilitator

Lavender Morrison  
Program Director

Aluel Ngom  
Facilitator

Amanda Padgett  
Director of Development

Brenda Phillips  
Facilitator

Valencia Philpart  
Program manager

Crissanna Rogers  
Program Specialist

Dr. Robin Rose  
Chief Executive Officer

Jahmelah Salaam  
Office & Development Assistant

Kathleen Shelton  
Facilitator

Yvette Studstill  
Site Manager & Facilitator

Alecia Thomas  
Facilitator

Ebony Williams  
Chief Operations Officer

Pamela Young  
Data Coordinator

## Board of Directors

Alexandria Hill  
Board Chair  
Maple Street Biscuit Co.

Jamie Olinto  
Vice Chair  
Adams & Reese LLP

Tanya Johnson-Coomes  
Treasurer  
Deutsche Bank

Jennifer White  
Secretary  
Duval County Public Schools

Helen Peacock Roberson  
Chair Emeritus  
Tanner Bishop PA

Tonya Ray Bailey  
Harden & Associates

Jamica Bush  
Florida State College at Jacksonville

Mallory Salter, CPA, MBA  
The PIVOT CPA Group

Le'mmon R. Gates-Wright  
AllState Insurance

\*Staff & Board between  
July 1, 2016 and June 30, 2017

# Our Supporters

## Champions for Girls Individual and Corporate Donors

When you are a **Champion for Girls**, you invest in creating the Girls Inc. Experience, an Experience that is intensive, distinctive, and transformational. By providing a whole-girl approach that is grounded in the belief that girls are born with rights and abilities, the Girls Inc. experience equips girls to navigate gender, economic, and social barriers and grow into healthy, educated, and independent adults.

### ADVOCATE \$10,000 - \$24,999

The Jaguars Foundation  
Thomas Petway III  
Publix Super Market Charities

### ALLY \$5,000 TO \$9,999

NPC International Inc.  
Dr. Robin Rose

### PARTNER \$1,000 - \$4,999

Adams and Reese, LLP  
Martha Frye Baker  
Beta Sigma Phi Jacksonville  
City Council  
BONO'S Pit Bar-B-Q  
Sheila M. Collier  
GIRLS Group  
Gray Robinson  
The Robert W. and Lindsay D.  
Helms Advised Fund

Alexandria Hill  
Helen Lane  
Paula Liang  
Macquarie  
PIVOT CPA's  
Jamie & Damon Olinto  
Mallory Salter  
Dan Spears  
The SunTrust Foundation  
Helen Peacock Roberson  
Jennifer White  
Ellen Wiss  
Women's Giving Alliance

## Individual & Corporate Donors

### GIFTS OF \$500 - \$999

Tonya Ray Bailey  
Delores Barr Weaver  
Margaret Barton  
Dana Davis  
Carol DeMarco -  
Be Creditwise  
Harden  
Kenneth Hodge  
Iota Mu Nu, Omega Psi Phi  
Fraternity, Inc.  
Tanya Johnson-Coomes  
Sheila Kittle  
Maple Street Biscuit Company  
Scott McGehee  
Janet & Damon Olinto Sr.

Wende Wilson  
Wayne Ziskal

### GIFTS OF \$250 - \$499

Allstate  
Tim Connolly  
Shamika Cruz  
Cammie Disston  
Stacy Hasty  
Ellie Kai  
Kristin F. Karpen  
Sandra Lasley  
Noodles & Company  
Jo Richardson  
Peggy Rollins

Harry Rusham  
St Johns Bluff Fit Body Boot  
Camp

### GIFTS OF \$100 - \$249

Carol G. Abraham  
Chris Altamore  
Cynthia Bergren  
Cynthia Wade Brown  
Susan Cornehl  
Lémmon R. Gates-Wright  
Laura Gonzales  
First Coast Home Pros  
Olivia & Stephen Frick

\*Gifts made between  
July 1, 2016 and June 30, 2017



# Our Supporters

## Individual & Corporate Donors (cont.)

### **GIFTS OF \$100 - \$249 (cont.)**

Sandra Lasley  
June Paula  
Jan Hirabayashi  
Kathleen Johnson  
Michelle Kalil  
Network for Good  
Roxane R. Kennedy  
Sebena Masline  
Michelle McClellan  
Kimberly Phillips  
John Rogerson  
Ann Sabbag  
Faith J Schonfeld  
William Sorenson  
Dorcas Tanner  
Julia W. Taylor

Matthew W. Tuohy  
Kathy Van Osdol

### **GIFTS UP TO \$99**

Ana Albernaz  
Michael Boylan  
Debra Brundage  
Laurel M. Corriveau  
Jennifer Cury  
Elizabeth Cutrona  
Angela Crum  
Jacqueline Donnelly  
Marcus Drewa  
Stacy Felzer  
Desiree Grace  
Sarah & Marshall Hall  
Kristin Keen

Karen Kelly  
Deborah Lakamp  
Vincent Lauer  
Montrez Lucas  
Julie Middleton  
Pam Pepper  
Kaajal Rijsinghani  
Donna Robinson  
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Gracie Simendinger  
Carolyn Smith  
Adrianna W. Smits  
Kandace Taylor  
Voya Financial  
Quinton White  
Leslie A. Wickes  
Ebony Williams  
Courtenay Wilson  
Pamela Young

## Grant & Foundation Funders

### **GRANTS \$100,000 +**

Jacksonville Children's  
Commission  
Ounce of Prevention Fund of  
Florida  
United Way of NE Florida

### **GRANTS \$20,000 - \$49,999**

Delores Barr Weaver Trust  
DJJCP Mentoring Grant

Google - Made with  
Code  
The National Association  
of Electrical  
Distributors  
Remer Family  
Foundation

### **GRANTS \$50,000 - \$99,999**

Girl SMART – National  
Literacy Project  
Lastinger Family Foundation  
The Lucy Gooding Charitable  
Foundation Trust

### **GRANTS \$5,000 - \$19,999**

The Michael Cascone Jr. and  
Elizabeth Belyea Cascone  
Family Foundation  
Deutsche Bank  
Edna Sproull Williams  
Foundation

### **GRANTS UP TO \$4,999**

The Community  
Foundation of  
Northeast Florida  
The Gooding-Bell  
Endowment  
Pilot International

\*Gifts made between  
July 1, 2016 and June 30, 2017

# Our Supporters

## Community Partners

AAUW  
DignityUWear  
Duval County Public School  
District  
Common Threads  
Feeding Northeast Florida  
First Tee  
Global Outreach Academy  
Hope at Hand

Jacksonville Public Library  
Jacksonville ZOO  
Just Add Rhythm  
Kim's Open Door  
KIPP Impact Middle School  
Monet School of Ballet  
NOLA MOCA  
Irene Picca, CPA  
School of Success Charter

Shannon Miller Running Club  
St Vincent's Hospital  
Waverly Academy  
WJCT

## Volunteers

Syl Andrew  
Toni Bailey  
Nialiah Baker  
KerryAnne Bell  
Elizabeth Bertty  
Tiffany Bray  
Heather Brown  
LaClondria Caddell  
Lisa Carlisle  
Cora Collins  
Cheryl Colvin  
Tiuante Davis  
Carol DeMarco  
Allesha Everett  
Sam Franklin  
Guyla Green  
Nikia Hester  
Ebony Hills  
Vickie Jackson  
Jacksonville CHI Chapter of  
Kappa Epsilon Psi Military  
Sorority  
Jutta Johnson  
Dana Kearse  
Mei Kirton  
Chrisstina Kittle  
Sandra Lasley

Tomeche Lowe  
Bobby Marcus  
Racheal Maruno  
Twanya McGruder  
Ophelia Mitchell-Simmons  
Cassandra Montgomery  
Alicia Moultier  
Jennifer Mungin  
Latasha Newberry  
Janet Olinto  
Annette Parker  
Ebony Sanders  
Sheree Smith  
Minyone Stewart  
Sheena Sullen  
Lisa Tate  
Whitney Taylor  
Rozanda Thomas  
Dana Thorpe  
Sharika Tucker  
Sabrina Valentine  
Latoria Vereen  
Karen Wade  
Ivory Washington  
Nicole Williams  
Annie Young

\*Partners and volunteers  
between July 1, 2016 and  
June 30, 2017



# Financial Statements

## ASSETS

## 2016-2017

Cash and cash equivalents	\$169,112.81
Grants and fees receivable	20,203.27
Investments	—
Prepaid expenses & other	7,063.37
Property & equipment	14,032.69
Other Assets	2,800
	<hr/>
	213,212.14
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## LIABILITIES

Accounts payable	288.69
Accrued payroll & related benefits	12,905.32
Other liabilities	26,518.42
Long-term liabilities	18,599.21
Deferred revenue	—
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	58,311.64
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## EQUITY

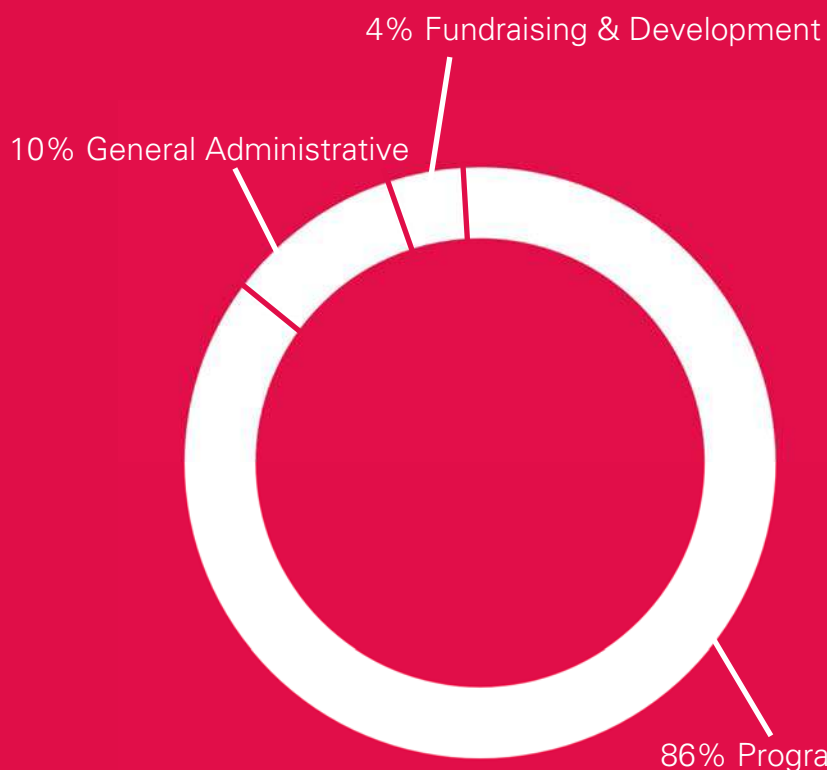
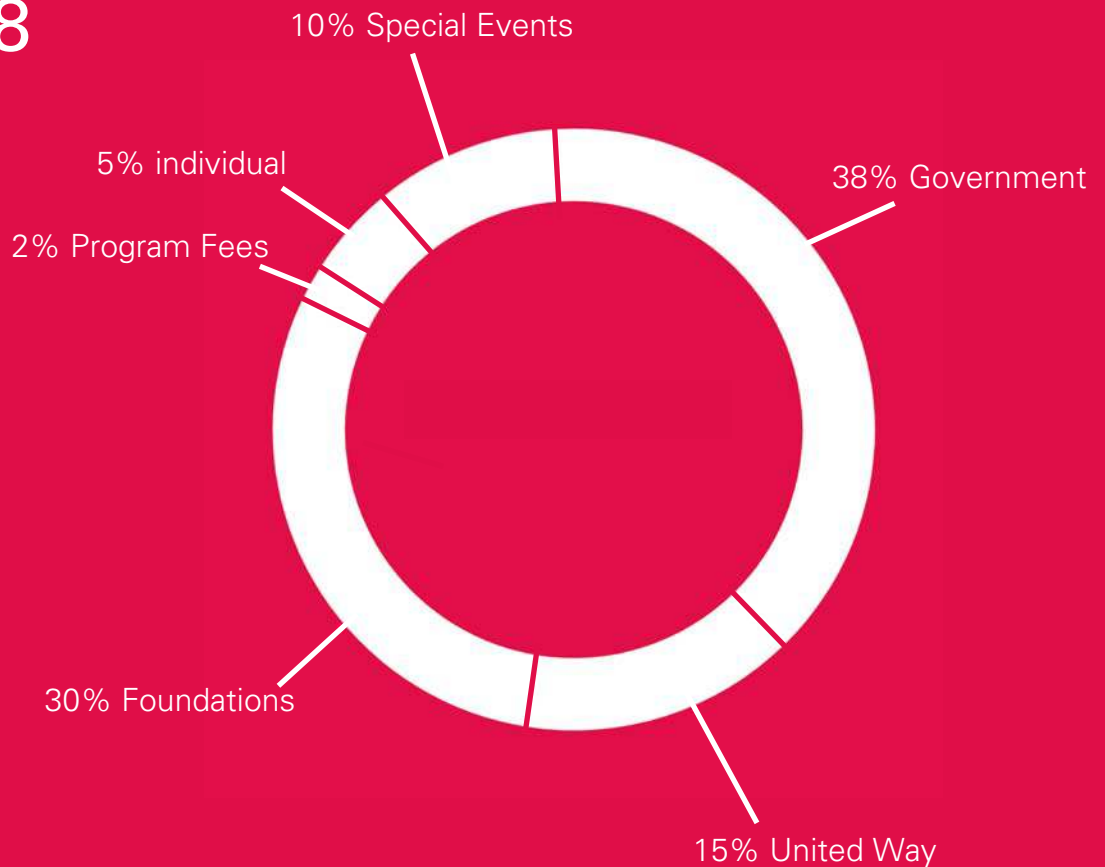
Opening Balance Equity	-33,659.91
Fund Balance-Restricted	252,273.00
Fund Balance-Unrestricted	-99,628.98
Retained Earnings	20,042.49
Net Income	<hr/>
	15,873.90
	<hr/>

## Total Liabilities & Equity

**\$213,212.14**

# Revenue

\$935,578



# Expenses

\$899,082



# Thank You For Being In Our Corner!



United Way  
of Northeast Florida



Delores Barr Weaver Fund  
established 2012



NATIONAL ASSOCIATION OF  
ELECTRICAL DISTRIBUTORS

REMMER FAMILY  
FOUNDATION



LASTINGER FAMILY  
FOUNDATION

Lucy Gooding  
Charitable  
Foundation  
Trust

Deutsche Bank



Made  
w/  
Code  
Google™



THE COMMUNITY  
FOUNDATION  
FOR NORTHEAST FLORIDA  
Giving Back. Giving Forward.

The Gooding-Bell  
ENDOWMENT



PUBLIX SUPER MARKETS  
CHARITIES



ADAMS AND REESE LLP



ΒΣΦ  
Beta Sigma Phi

GRAY | ROBINSON  
ATTORNEYS AT LAW

PIVOT  
Beyond Accounting CPAs



SUNTRUST  
FOUNDATION

WOMEN'S GIVING  
ALLIANCE  
THE COMMUNITY FOUNDATION

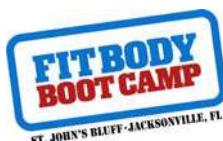
Allstate  
Foundation



HARDEN  
certainty



NOODLES  
& COMPANY  
World Kitchen



First Coast  
Home Pros  
SPECIALIZED CLEANING SERVICES



# girls inc.

## of Jacksonville

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Visit our website to learn more

**[www.girlsincjax.org](http://www.girlsincjax.org)**

100 Festival Park Ave  
Jacksonville, FL 32202  
(904)731-9933

**WITH YOU IN HER CORNER,  
SHE WILL WIN**